

Curriculum Vitae

Rainer Stahlmann



Personal Data

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Date of Birth February 1979
Nationality German

Work Experience

- Since 05/2011 **IT Freelancer**
IT Administration, Consulting and Web development
- Since 11/2005 **Founder and owner of „Han Trainer Pro“**
Development and sales of self-created Chinese learning software
- 01/2010 - 04/2011 **Division manager, Bibliographisches Institut AG, Mannheim**
Managed “Online-Service” staff unit
- 09/2006 - 12/2009 **International Business Consultant at IMC AG, Saarbrücken**
Consulting and trainings for globally acting enterprises regarding learning process management and the introduction of e-learning platforms

Internships and Alternative National Service

- 02/2004 - 04/2004 **Allianz Dazhong Life Insurance Co., Ltd., Shanghai, China**
*Prepared the launch of the company’s new China-wide website:
Analyzed and improved existing assets and processes
Planned and evaluated technical possibilities*
- 09/2001 - 03/2002 **don Quijote S.L., Salamanca, Spain**
*Internet marketing, webdesign, web development
Provided correspondence in Spanish, English, German, French*
- 01/2000 - 03/2000 **Mittelbayerischer Verlag KG, Regensburg**
Completed and organized various Marketing projects and events
- 08/1998 - 09/1999 **“St. Hedwig” retirement home**
*(Alternative national service)
Assisted in occupational therapy treatments
performed computer administration services & training*

Education

2012	Android programming Seminar <i>Evening school, Munich</i>
2010	Project Planning and -controlling Seminar <i>Haufe Akademie, Munich</i>
2010	Senior Management Training Seminar <i>Akademie des Deutschen Buchhandels, Munich</i>
2006	PRINCE2 Foundation Seminar (Project Management) <i>APM Group, Saarbrücken</i>
09/2004 - 07/2005	Intermediate / Advanced Chinese <i>Jiao Tong University, Shanghai, China</i>
08/2000 - 09/2004	University Studies „Media and Communications Engineering“ <i>University of Applied Sciences, Offenburg</i> <i>Focus on e-Learning and IT, Tutor for electrical engineering</i> <i>Grade 1.6 (1.0 : “very good”; 2.0 : “good”; ... 5.0 : “failed”)</i>
2004	Degree dissertation “Optimization of a self-developed Chinese Learning Software” <i>Grade 1.0 (‘very good’)</i>
2003	Group project “Comparison of Server-Side Programming Technologies” <i>Grade 1.0 (‘very good’)</i>
2002 - 2003	Thesis “ Development of a Chinese learning software in Flash” <i>Grade 1.0 (‘very good’)</i> <i>Finalist of the Germany-wide “Multimedia Transfer” contest</i>

Foreign Language Skills and International Experience

English	fluent
Spanish	fluent <i>Private classes and self tuition since 1992</i> <i>Intensive Spanish course and internship in Spain</i> <i>“DELE Superior“ language diploma [May 2002]</i> <i>Provided IT trainings in Spanish language for BASF and E.ON</i>
French	fluent <i>Thirty-page thesis about internet technology (in French)</i> <i>Provided IT trainings in French language for the European Commission</i>
Chinese (Mandarin)	Intermediate talking and writing skills <i>Private classes and self tuition since 1998</i> <i>Total 16 months of in-country stays (internship and studies)</i>
Latin	Advanced level (5 years in school)

IT Skills and Project Experience

Programming languages	C, C#, Java, PHP, Flash (ActionScript), HTML, CSS <i>Programming skills acquired through development of own commercial software applications in Java (Eclipse), Adobe Flash (ActionScript) and C# (Unity). Marketing and distribution via self made websites and self made online shop (HTML, CSS, PHP).</i>
E-Learning	3 years of professional experience as e-learning consultant; design, development and sales of own learning software
Search Engine Optimization	Profound SEO knowledge through successful optimization of own websites; various optimizations for duden.de
Mobile	Development of Android App "Han Trainer Pocket"
E-Commerce	Development and maintenance of own online store in PHP. Tracking, coverage and conversion optimization via Google Analytics, AdWords, AdSense.
Software applications	MS Office, Photoshop, Dreamweaver, AV editing etc. Profound knowledge about operating systems and computer hardware (including mobile devices)
Project management	Planned, contributed to and managed various software projects
Training experience	Computer/internet classes and IT consulting to individuals and smaller companies; trainings and workshops regarding the administration of learning management systems
Conceptional design and commissioning	Managed and controlled various service suppliers; created and assessed functional design specifications of websites and software including coordination between clients and programmers, Development and maintenance of self-created software products

Other

Interests	sports, foreign literature and poetry, travelling, scuba diving, guitar, digital photography, communication psychology
Other activities and honorary posts	Karate instructor and tutor for children [2002 - 2006] Youth representative for the town twinning management committee Beratzhausen (Germany) – Ceyrat (France) [1998 – 2001]